



Hi Fred;

Just wanted to say thank you for your support of the 2011 Spring Professional Development Day.

Your presentations were well received by advisors as the "nugget" format seemed to resonate with the crowd.

Your style and eloquence were enjoyed by all. The short bits of wisdom will be retained, I heard some of our advisors talking about the story you shared regarding Sam the janitor!

All Advocis Chapters should take advantage of your presentation.

Kindest Regards,

Brian Lyall, B.Sc., CHS

Sun Life Financial